

NAME _____ ID _____ EMAIL _____

SHIPPING ADDRESS _____ STATE / POSTCODE _____ PHONE _____

| QTY | CODE | ESSENTIAL OILS | UNIT | RETAIL (\$ NZD) | WHOLESALE (\$ NZD) | PV | TOTAL \$ |
|-------------------------------------|----------|--------------------------|----------|-----------------|--------------------|--------|----------|
| ESSENTIAL OILS - SINGLE OILS | | | | | | | |
| | 49360004 | Arborvitae | 5ml | \$46.66 | \$35.00 | 24.00 | \$ |
| | 30010004 | Basil | 15ml | \$42.66 | \$32.00 | 22.00 | \$ |
| | 30790004 | Bergamot | 15ml | \$57.32 | \$43.00 | 29.00 | \$ |
| | 41040004 | Black Pepper | 5ml | \$46.66 | \$35.00 | 24.00 | \$ |
| | 49350004 | Cardamom | 5ml | \$54.65 | \$41.00 | 28.50 | \$ |
| | 30020004 | Cassia | 15ml | \$39.99 | \$30.00 | 20.50 | \$ |
| | 49300004 | Cedarwood | 15ml | \$27.99 | \$21.00 | 14.50 | \$ |
| | 41850004 | Cilantro | 15ml | \$48.65 | \$36.50 | 28.50 | \$ |
| | 30030004 | Cinnamon Bark | 5ml | \$43.99 | \$33.00 | 28.00 | \$ |
| | 30420004 | Clary Sage | 15ml | \$77.31 | \$58.00 | 41.00 | \$ |
| | 30040004 | Clove | 15ml | \$29.33 | \$22.00 | 16.50 | \$ |
| | 30780004 | Coriander | 15ml | \$54.65 | \$41.00 | 27.00 | \$ |
| | 30050004 | Cypress | 15ml | \$33.33 | \$25.00 | 18.00 | \$ |
| | 31590004 | Douglas Fir | 5ml | \$47.99 | \$36.00 | 25.50 | \$ |
| | 30060004 | Eucalyptus | 15ml | \$29.33 | \$22.00 | 16.50 | \$ |
| | 41290004 | Fennel (Sweet) | 15ml | \$31.99 | \$24.00 | 15.00 | \$ |
| | 31640004 | Fractionated Coconut Oil | 115ml | \$25.33 | \$19.00 | 15.00 | \$ |
| | 30070004 | Frankincense | 15ml | \$131.97 | \$99.00 | 77.50 | \$ |
| | 60201186 | Frankincense Touch | 10ml | \$95.98 | \$72.00 | 44.00 | \$ |
| | 30090004 | Geranium | 15ml | \$57.32 | \$43.00 | 34.00 | \$ |
| | 31630004 | Ginger | 15ml | \$82.65 | \$62.00 | 43.50 | \$ |
| | 30100004 | Grapefruit | 15ml | \$33.33 | \$25.00 | 18.50 | \$ |
| | 30410004 | Helichrysum | 5ml | \$158.63 | \$119.00 | 95.00 | \$ |
| | 49290004 | Juniper Berry | 5ml | \$39.99 | \$30.00 | 21.50 | \$ |
| | 30110004 | Lavender | 15ml | \$43.99 | \$33.00 | 25.50 | \$ |
| | 60201210 | Lavender Touch | 10ml | \$29.33 | \$22.00 | 13.00 | \$ |
| | 30120004 | Lemon | 15ml | \$21.33 | \$16.00 | 12.50 | \$ |
| | 30130004 | Lemongrass | 15ml | \$21.33 | \$16.00 | 12.00 | \$ |
| | 30870004 | Lime | 15ml | \$27.99 | \$21.00 | 15.50 | \$ |
| | 60202033 | Litsea | 15ml | \$53.32 | \$40.00 | 24.00 | \$ |
| | 60201876 | Manuka | 5ml | \$103.97 | \$78.00 | 51.00 | \$ |
| | 30140004 | Marjoram | 15ml | \$39.99 | \$30.00 | 26.50 | \$ |
| | 30850004 | Melissa | 5ml | \$283.93 | \$213.00 | 168.00 | \$ |
| | 30160004 | Myrrh | 15ml | \$109.31 | \$82.00 | 60.00 | \$ |
| | 30180004 | Oregano | 15ml | \$50.65 | \$38.00 | 29.00 | \$ |
| | 60201208 | Oregano Touch | 10ml | \$33.33 | \$25.00 | 15.00 | \$ |
| | 30890004 | Patchouli | 15ml | \$62.65 | \$47.00 | 33.00 | \$ |
| | 30190004 | Peppermint | 15ml | \$37.32 | \$28.00 | 23.00 | \$ |
| | 60201212 | Peppermint Touch | 10ml | \$27.99 | \$21.00 | 13.00 | \$ |
| | 31570004 | Peppermint Beadlets | 125 Bits | \$23.99 | \$18.00 | 11.50 | \$ |
| | 60200687 | Petitgrain | 15ml | \$54.65 | \$41.00 | 29.00 | \$ |
| | 60201194 | Roman Chamomile | 5ml | \$94.64 | \$71.00 | 49.00 | \$ |
| | 30200004 | Rosemary | 15ml | \$29.33 | \$22.00 | 15.00 | \$ |
| | 30210004 | Sandalwood | 5ml | \$130.63 | \$98.00 | 78.50 | \$ |
| | 41860004 | Sandalwood (Hawaiian) | 5ml | \$130.63 | \$98.00 | 57.00 | \$ |
| | 31610004 | Spearmint | 15ml | \$61.32 | \$46.00 | 32.50 | \$ |
| | 60200689 | Spikenard | 5ml | \$103.97 | \$78.00 | 55.50 | \$ |
| | 30150004 | Tea Tree | 15ml | \$39.99 | \$30.00 | 22.50 | \$ |
| | 60201226 | Tea Tree Touch | 10ml | \$26.66 | \$20.00 | 12.00 | \$ |
| | 30220004 | Thyme | 15ml | \$57.32 | \$43.00 | 31.00 | \$ |
| | 30430004 | Vetiver | 15ml | \$73.32 | \$55.00 | 43.00 | \$ |
| | 30170004 | Wild Orange | 15ml | \$22.66 | \$17.00 | 12.50 | \$ |
| | 31620004 | Wintergreen | 15ml | \$39.99 | \$30.00 | 23.50 | \$ |
| | 30240004 | Ylang Ylang | 15ml | \$74.65 | \$56.00 | 39.50 | \$ |

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|------------------------------------|----------|---------------------------------|----------|-----------------|--------------------|-------|----------|
| ESSENTIAL OILS - OIL BLENDS | | | | | | | |
| | 31200004 | AromaTouch | 15ml | \$48.99 | \$36.75 | 29.00 | \$ |
| | 31010004 | Balance | 15ml | \$42.66 | \$32.00 | 24.50 | \$ |
| | 31720004 | Cheer | 5ml | \$53.32 | \$40.00 | 28.00 | \$ |
| | 60201197 | Cheer Touch | 10ml | \$30.66 | \$23.00 | 16.20 | \$ |
| | 31020004 | Citrus Bliss | 15ml | \$31.99 | \$24.00 | 18.50 | \$ |
| | 60201196 | ClaryCalm Roll On | 10ml | \$47.99 | \$36.00 | 28.00 | \$ |
| | 31730004 | Console | 5ml | \$78.65 | \$59.00 | 37.50 | \$ |
| | 60201198 | Console Touch | 10ml | \$50.65 | \$38.00 | 27.00 | \$ |
| | 31030004 | DigestZen | 15ml | \$65.32 | \$49.00 | 37.50 | \$ |
| | 60201229 | DigestZen Touch | 10ml | \$42.66 | \$32.00 | 22.50 | \$ |
| | 60200210 | Easy Air | 15ml | \$42.66 | \$32.00 | 24.50 | \$ |
| | 60201211 | Easy Air Touch | 10ml | \$27.99 | \$21.00 | 14.50 | \$ |
| | 31040004 | Elevation | 15ml | \$72.65 | \$54.50 | 45.00 | \$ |
| | 31750004 | Forgive | 5ml | \$42.66 | \$32.00 | 22.00 | \$ |
| | 60201199 | Forgive Touch | 10ml | \$27.99 | \$21.00 | 14.50 | \$ |
| | 60201383 | HD Clear Roll On | 10ml | \$43.99 | \$33.00 | 23.50 | \$ |
| | 60201381 | Hope | 10ml | \$33.33 | \$25.00 | 00.00 | \$ |
| | 31050004 | Ice Blue | 5ml | \$61.98 | \$46.50 | 38.50 | \$ |
| | 60201187 | Ice Blue Touch | 10ml | \$87.98 | \$66.00 | 47.00 | \$ |
| | 60201384 | Ice Blue Roll On | 10ml | \$125.30 | \$94.00 | 61.00 | \$ |
| | 60201380 | InTune Roll On | 10ml | \$63.98 | \$48.00 | 39.00 | \$ |
| | 60200734 | Lavender Peace | 15ml | \$62.65 | \$47.00 | 37.00 | \$ |
| | 31740004 | Motivate | 5ml | \$47.99 | \$36.00 | 25.50 | \$ |
| | 60201200 | Motivate Touch | 10ml | \$31.99 | \$24.00 | 17.00 | \$ |
| | 31100004 | On Guard | 15ml | \$60.98 | \$45.75 | 37.00 | \$ |
| | 60201209 | On Guard Touch | 10ml | \$43.99 | \$33.00 | 23.50 | \$ |
| | 31580004 | On Guard Beadlets | 125 Bits | \$31.99 | \$24.00 | 15.00 | \$ |
| | 31760004 | Passion | 5ml | \$87.98 | \$66.00 | 41.50 | \$ |
| | 60201201 | Passion Touch | 10ml | \$57.32 | \$43.00 | 28.00 | \$ |
| | 60201385 | PastTense Roll On | 10ml | \$38.66 | \$29.00 | 21.50 | \$ |
| | 31710004 | Peace | 5ml | \$58.65 | \$44.00 | 31.50 | \$ |
| | 60201203 | Peace Touch | 10ml | \$38.66 | \$29.00 | 20.50 | \$ |
| | 31060004 | Purify | 15ml | \$37.32 | \$28.00 | 21.50 | \$ |
| | 60201379 | Salubelle Roll On | 10ml | \$142.63 | \$107.00 | 88.00 | \$ |
| | 31370004 | Smart & Sassy | 15ml | \$46.66 | \$35.00 | 27.50 | \$ |
| | 31700004 | TerraArmour | 15ml | \$22.66 | \$17.00 | 10.50 | \$ |
| | 31600004 | TerraArmour Spray | 30ml | \$41.32 | \$31.00 | 19.00 | \$ |
| | 31080004 | Whisper | 5ml | \$50.65 | \$38.00 | 27.00 | \$ |
| | 31460004 | Zendocrine | 15ml | \$51.99 | \$39.00 | 27.50 | \$ |
| ESSENTIAL OILS - ON GUARD® | | | | | | | |
| | 31100004 | On Guard | 15ml | \$60.98 | \$45.75 | 37.00 | \$ |
| | 60201209 | On Guard Touch | 10ml | \$43.99 | \$33.00 | 23.50 | \$ |
| | 31580004 | On Guard Beadlets | 125 Bits | \$31.99 | \$24.00 | 15.00 | \$ |
| | 34050004 | On Guard Throat Drops | 30 lzngs | \$30.66 | \$23.00 | 16.00 | \$ |
| | 38140004 | On Guard Cleaner Concentrate | 355ml | \$30.66 | \$23.00 | 10.00 | \$ |
| | 38910004 | On Guard Cleansing Toothpaste | 125g | \$17.33 | \$13.00 | 5.00 | \$ |
| | 39020004 | On Guard Laundry Detergent | 947ml | \$57.32 | \$43.00 | 23.00 | \$ |
| | 38010004 | On Guard Foaming Hand Wash | Single | \$38.66 | \$29.00 | 23.50 | \$ |
| | 38030000 | Foaming Hand Wash Dispenser | Single | \$4.00 | \$3.00 | 00.00 | \$ |
| | 38070004 | On Guard Hand Wash+2 Dispensers | Single | \$47.99 | \$36.00 | 23.50 | \$ |

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|--|----------|----------------------------------|---------|-----------------|--------------------|--------|----------|
| ESSENTIAL OILS - ICE BLUE® | | | | | | | |
| | 31050004 | Ice Blue | 5ml | \$61.98 | \$46.50 | 38.50 | \$ |
| | 60201187 | Ice Blue Touch | 10ml | \$87.98 | \$66.00 | 47.00 | \$ |
| | 60201384 | Ice Blue Roll On | 10ml | \$125.30 | \$94.00 | 61.00 | \$ |
| | 38900004 | Ice Blue Rub | 120ml | \$55.99 | \$42.00 | 31.00 | \$ |
| ESSENTIAL OILS - ACCESSORIES | | | | | | | |
| | 47030004 | Cap Stickers | 1Sheet | \$1.33 | \$1.00 | 00.00 | \$ |
| | 33150004 | Petal Diffuser | Single | \$86.65 | \$65.00 | 20.00 | \$ |
| | 50760000 | Black 8-Vial Keychain | 8 vials | \$13.33 | \$10.00 | 00.00 | \$ |
| | 50750000 | Purple 8-Vial Keychain | 8 vials | \$13.33 | \$10.00 | 00.00 | \$ |
| dōTERRA SPA | | | | | | | |
| | 60200711 | Citrus Bliss Hand Lotion | 75ml | \$14.66 | \$11.00 | 5.50 | \$ |
| | 60200731 | Spa Body Butter | 198g | \$37.32 | \$28.00 | 17.00 | \$ |
| | 60200341 | Spa Hand & Body Lotion | 200ml | \$30.66 | \$23.00 | 14.50 | \$ |
| | 37490004 | Spa Detoxifying Mud Mask | 113.4g | \$30.66 | \$23.00 | 13.50 | \$ |
| | 60200735 | Spa Exfoliating Body Scrub | 226g | \$41.32 | \$31.00 | 16.50 | \$ |
| | 37450004 | Spa Moisturising Bath Bar | 113g | \$14.66 | \$11.00 | 6.00 | \$ |
| | 37460004 | Spa Refreshing Body Wash | 250ml | \$26.66 | \$20.00 | 11.00 | \$ |
| | 60202184 | Spa Rose Hand Lotion | 100ml | \$33.33 | \$25.00 | 00.00 | \$ |
| | 36110004 | Spa Hand & Body Lotion 3-pack | 3Pack | \$62.65 | \$47.00 | 27.50 | \$ |
| | 60200294 | Lip Balm Original | 4.5g | \$13.33 | \$10.00 | 5.00 | \$ |
| | 60200732 | Lip Balm Herbal | 4.5g | \$13.33 | \$10.00 | 5.00 | \$ |
| | 60200733 | Lip Balm Tropical | 4.5g | \$13.33 | \$10.00 | 5.00 | \$ |
| | 60202010 | Lip Balm Variety | 3 Pack | \$31.99 | \$24.00 | 10.00 | \$ |
| PERSONAL CARE - SKIN CARE | | | | | | | |
| | 37040004 | Essential Skin Care Serum | 30ml | \$101.31 | \$76.00 | 35.50 | \$ |
| | 37010004 | Essential Facial Cleanser | 120ml | \$34.66 | \$26.00 | 15.00 | \$ |
| | 37050004 | Essential Invigorating Scrub | 75ml | \$37.32 | \$28.00 | 12.50 | \$ |
| | 37020004 | Essential Pore Reducing Toner | 120ml | \$37.32 | \$28.00 | 12.50 | \$ |
| | 60201083 | Essential Hydrating Cream | 48g | \$73.32 | \$55.00 | 39.00 | \$ |
| | 60202008 | Essential Skin Care Kit | 4 pack | \$231.00 | \$174.00 | 112.00 | \$ |
| | 49420004 | HD Clear Foaming Face Wash | 50ml | \$43.99 | \$33.00 | 28.00 | \$ |
| | 49410004 | HD Clear Facial Lotion | 50ml | \$71.98 | \$54.00 | 37.50 | \$ |
| | 60201383 | HD Clear Roll On | 10ml | \$43.99 | \$33.00 | 23.50 | \$ |
| | 60201379 | Salubelle Roll On | 10ml | \$142.63 | \$107.00 | 88.00 | \$ |
| | 37380004 | Verage Cleanser | 60ml | \$53.32 | \$40.00 | 24.50 | \$ |
| | 37390004 | Verage Toner | 50ml | \$46.66 | \$35.00 | 21.50 | \$ |
| | 37400004 | Verage Salubelle Hydrating Serum | 10ml | \$129.30 | \$97.00 | 64.00 | \$ |
| | 37410004 | Verage Moisturizer | 30ml | \$58.65 | \$44.00 | 28.00 | \$ |
| | 42690004 | Verage Skin Care Collection | 4 pack | \$178.62 | \$134.00 | 75.50 | \$ |
| PERSONAL CARE - SALON ESSENTIAL HAIR CARE | | | | | | | |
| | 36220004 | Salon Protecting Shampoo | 250ml | \$41.32 | \$31.00 | 21.50 | \$ |
| | 60202475 | Salon Family Size Shampoo | 946ml | \$94.64 | \$71.00 | 40.00 | \$ |
| | 36230004 | Salon Smoothing Conditioner | 253.5g | \$47.99 | \$36.00 | 25.50 | \$ |
| | 60202472 | Salon Family Size Conditioner | 946ml | \$105.31 | \$79.00 | 45.00 | \$ |
| | 36260004 | Salon Shampoo & Conditioner | Single | \$59.00 | \$44.00 | 26.00 | \$ |
| | 36240004 | Salon Protecting Shampoo 2Pack | 2 Pack | \$52.00 | \$39.00 | 21.50 | \$ |
| | 36250004 | Salon Smoothing Conditioner 2Pk | 2 Pack | \$59.00 | \$44.00 | 27.00 | \$ |
| | 60200373 | Salon Root to Tip Serum | 30ml | \$64.65 | \$48.50 | 37.00 | \$ |

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|-------------------------------|----------|---|------------|-----------------|--------------------|----------|----------|
| PERSONAL CARE | | | | | | | |
| | 60110004 | Correct-X | Single | \$25.33 | \$19.00 | 9.50 | \$ |
| | 34410004 | DDR Prime Softgels | 60 sft gls | \$93.31 | \$70.00 | 56.50 | \$ |
| | 37420004 | Essential oil deodorant | Single | \$17.33 | \$13.00 | 5.50 | \$ |
| | 60200486 | Easy Air Vapour Stick | Single | \$17.33 | \$13.00 | 5.50 | \$ |
| | 35460004 | Easy Air Clear Drops | 30 lzngs | \$30.66 | \$23.00 | 8.50 | \$ |
| | 60201022 | xEO Mega | 120 caps | \$103.97 | \$78.00 | 55.00 | \$ |
| | 60201023 | Microplex VMZ | 120 caps | \$82.65 | \$62.00 | 44.00 | \$ |
| | 60201024 | Alpha CRS+ | 120 caps | \$146.63 | \$110.00 | 78.00 | \$ |
| KITS & COLLECTIONS | | | | | | | |
| | 21190004 | dōTERRA Touch Kit | Single | \$355.00 | \$267.00 | 152.50 | \$ |
| | 21140004 | Emotional Aromatherapy Kit | Single | \$334.58 | \$251.00 | 158.00 | \$ |
| | 60201175 | Emotional Aromatherapy Touch Kit | Single | \$210.61 | \$158.00 | 112.00 | \$ |
| | 60200173 | Family Essential Kit | Single | \$246.00 | \$185.50 | 125.50 | \$ |
| | 32170004 | Essential Oil 5 Favas LRP Pack | 5 Pack | \$215.95 | \$162.00 | 107.50 | \$ |
| | 60200513 | Introductory Essential Oil Kit | Single | \$42.66 | \$32.00 | 16.50 | \$ |
| | 32190004 | Intro Kit | 6 Pack | \$242.00 | \$182.00 | 111.00 | \$ |
| | 60202010 | Lip Balm Variety | 3 Pack | \$31.99 | \$24.00 | 10.00 | \$ |
| | 32680004 | Mood Management Kit | Single | \$214.61 | \$161.00 | 101.50 | \$ |
| | 38070004 | On Guard Hand Wash+2 Dispensers | Single | \$47.99 | \$36.00 | 23.50 | \$ |
| | 36260004 | Salon Shampoo & Conditioner | Single | \$58.65 | \$44.00 | 26.00 | \$ |
| | 36240004 | Salon Protecting Shampoo 2Pack | 2 Pack | \$51.99 | \$39.00 | 21.50 | \$ |
| | 36250004 | Salon Smoothing Conditioner 2Pk | 2 Pack | \$58.65 | \$44.00 | 27.00 | \$ |
| | 42690004 | Verage Skin Care Collection | 4 pack | \$178.62 | \$134.00 | 75.50 | \$ |
| | 60202008 | Essential Skin Care Kit | 4 pack | \$231.00 | \$174.00 | 112.00 | \$ |
| | 36110004 | Spa Hand & Body Lotion 3-pack | 3 Pack | \$62.65 | \$47.00 | 27.50 | \$ |
| | 36120004 | 3pk H&B Lotion+Mood Management | 3 Pack | \$242.61 | \$182.00 | 120.00 | \$ |
| | 60201778 | Lifelong Vitality Pack | 3 Pack | \$168.00 | \$126.00 | 60.00 | \$ |
| ENROLMENT KITS | | | | | | | |
| | 20620004 | AromaTouch Pro Enrolment Kit | Single | \$419.90 | \$315.00 | 170.00 | \$ |
| | 20610004 | Daily Usage Enrolment Kit | Single | \$879.78 | \$660.00 | 400.00 | \$ |
| | 21420004 | dōTERRA Touch Enrolment Kit | Single | \$439.89 | \$330.00 | 154.50 | \$ |
| | 21310004 | Emotional Aromatherapy Enrolment | Single | \$413.23 | \$310.00 | 148.50 | \$ |
| | 40490004 | Family Essential Collection+Smart & Sassy | Single | \$259.94 | \$195.00 | 113.00 | \$ |
| | 60201019 | Natures Solution Kit | Single | \$931.00 | \$700.00 | 400.00 | \$ |
| | 41180004 | Home Essentials Enrolment Kit | Single | \$486.55 | \$365.00 | 235.00 | \$ |
| | 40990004 | Oil Sharing Enrolment Kit | Single | \$1,999.50 | \$1,500.00 | 1,049.50 | \$ |
| | 42750004 | Live Brochure | 10 pack | \$9.33 | \$7.00 | 00.00 | \$ |
| | 42760004 | Share Brochure | 10 pack | \$9.33 | \$7.00 | 00.00 | \$ |
| | 42740004 | Build Brochure | 10 pack | \$9.33 | \$7.00 | 00.00 | \$ |
| | 48870004 | Why Brochure | 10 pack | \$9.33 | \$7.00 | 00.00 | \$ |
| | 60204207 | Empower Kit | 30 Pack | \$51.00 | \$38.00 | 00.00 | \$ |

NZ OTG SHIPPING

| CARRIER | FLAT RATE SHIPPING FEE |
|---------------------|------------------------|
| POSTE HASTE | \$ 8.95 (NZD) |
| COURIER POST | \$ 9.95 (NZD) |
| TOLL | \$ 10.95 (NZD) |

All pricing in NZD.

*Shipping and tax will be calculated by dōTERRA.

‡Shipments will be sent by ground transportation unless otherwise specified.